

Larry R. Lacy

Owner



7485 Rush River Dr.
Suite 710
Sacramento, CA 95831-5260
916.422.2620 Tel
916.422.2535 Fax

Mr. Jim Scarff
President
The Ray Morgan Company
3131 Esplanade
Chico, CA 95973

Mr. Scarff,

I have thoroughly enjoyed being a Ray Morgan customer for the past five years. That's why it was so easy to sign off on new contracts with your company that will put us in position to keep on top. Last year we were first in black & white sales and second in color sales in our 90 store region. Your machine rocked and we rolled.

As [RMC] knows, our franchise has been through a lot of transition—a lot of challenges. It has always been nice to know that the copiers, the color copier and the faxes were one less issue I had to worry about. [Your sales representatives] and your technical team seemed to always be working behind the scenes to keep things running. This is critical to our business and sometimes when things go well they might seem to go unnoticed and unappreciated. Not this time.

Thank you very much for being the best at what you do,

A handwritten signature in black ink that reads 'Larry R. Lacy'.

Larry R. Lacy
Owner